

Friday, June 28, 2024

**Value Preview**

Internal Reference Id: N/A

Sportsmen by KZ  
 K-Z Inc  
 985 North 900 West  
 Shipshewana, IN 46565  
 (800) 768-4016

Vehicle Type: Travel Trailers/5th Wheels  
 Manufacturer: Sportsmen by KZ  
 Year: 2018  
 Model: M-312BHK (S322BHK)  
 Length x Width: 34' x 8'  
 Axles: 2  
 Weight: 7060  
 Self-Contained: Yes  
 Slides: 2  
 Suggested List Price: \$37,984

**Manufacturer note:**

1995-current prices include AM/FM cassette, water heater, air conditioner, awning, microwave and monitor panel are included in price. Ultra Lite, Coyote and Sport models represent a base price only, however water heater included. For informaton on Coyote, MXT and Frontier, please see individual listings for each line.

**Year note:**

In addition to standard equipment, all models include KZ Advantage & Convenience Package. Sportsmen prices also include upgraded air conditioner, 2nd air conditioning prep, 39" LED, Tri-Fold sofa, and aluminum wheels. LE includes upgraded air conditioner, oven and roof ladder. Classic includes upgraded air conditioner, 6.3 CF refrigerator and front window. Sportster includes 39" LED (N/A 190TH, 220THR, 260TH), 8 CF refrigerator (N/A 190TH), aluminum wheels (N/A 352TH, 362TH, 373TH), central vacuum (Fifth wheels only N/A 260TH), 16" Tires (352TH, 362TH, 373TH only), power bed (N/A 190TH), upgraded air conditioner, 50 amp service, ramp extension and Party Patio Package. Sportster 100 includes 15K upgraded air conditioner, 50 amp service, 39" LED (N/A 210TH, 211THD), 8 Cu refrigerator, Party Patio Package (N/A 211THD), power bed (280THR, 311THR10, 342THR13 only) and ramp extension. LE Toy Hauler trailers also include Advantage & Convenience Package.

	Used Wholesale – Trade-In	Used Retail
<b>Base Price</b>	\$16,850	\$24,750
<b>Options</b>		
<b>AIR CONDITIONING AND HEATING</b>		
15,000 BTU Central/Ducted	\$390	\$515
<b>APPLIANCES</b>		
Microwave/Convection Combo	\$80	\$105
Water Heater 6 Gallon Gas/Elec. w/DSI	\$130	\$175
<b>ENTERTAINMENT</b>		
CD Player (Multiple)	\$80	\$105
DVD Player	\$20	\$25
<b>JACKS AND LEVELING SYSTEMS</b>		
Power Hitch Jack	\$80	\$110
Stabilizer Jacks (Crank Down)	\$95	\$130
<b>MISCELLANEOUS OPTIONAL EQUIPMENT</b>		
Diamond Shield	\$375	\$495
Outside Shower	\$115	\$155
Power Roof Vent	\$145	\$195
Skylight	\$185	\$245
Spare Tire and Carrier	\$130	\$170
<b>AWNING</b>		
Power Awning 16-21' (Each)	\$245	\$320
<b>SLIDE OUTS/TIP OUTS</b>		
Power Slide-Out Room 6' (Each)	\$1,105	\$1,465

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J.D. Power Pricing Information for 2018 M-312BHK (S322BHK) (Travel Trailers/5th Wheels)

Power Slide-Out Room 14' (Each)	\$1,370	\$1,810
<b>TOTAL PRICE</b>	<b>\$21,395</b>	<b>\$30,770</b>

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