## COUGAR

## **MSRP**

|   |  |     |  | Base Price          |
|---|--|-----|--|---------------------|
|   | Order Date   |     | Pricing Effective 22MLS  | \$41,205            |
|   | Dealership Name  |     | 10/1/2023 22RBS  | \$37,965            |
|   | Dealer Number  | 2   | 024 Model Year Pricing 25FKD** 25MLE**   | #VALUE!<br>\$44,183 |
|   | PO number  |     | 25MLE<br>25RDS   | \$43,433            |
|   | Retail Name  | _ , | Décor Selection 26RBS  | \$44,175            |
|   | Professional Grade Camping Package                           | _   | Driftwood 27BHS  | \$44,753            |
| • | Girard On-Demand Water Heater                                | ^   | 30BHS  | \$48,098            |
|   | 55 Gallon Fresh Water Tank                                   |     | x 30RKD  | \$49,478            |
|   | Universal Docking Station - Easy Winterization               |     | 33RLI  | \$55,050            |
| • | LCI Solid Entry Step   |     | 34TSB  | \$56,415            |
| • | Entry Door Privacy Shade                                     |     | <u> </u>   |                     |
| • | Slide Topper Prep  |     |  |                     |
| • | 5-Sided Aluminum Superstructure                              |     |  |                     |
| • | Alpha Ply 30 TPO Roofing w/Lifetime Warranty                 |     | Cougar Half-Ton Mandatory Packages and Features  |                     |
| • | Fully Walkable Roof and Slide-out Roof                       | Х   | Professional Grade Camping Package   | \$6,000             |
| • | Dual 30lb LP Tanks   | Х   | Towing with Confidence Package   | \$1,800             |
| • | LP Quick Disconnect for Grilling - (All Floor Plans)         | Х   | Cougar innovation Package  | \$2,250             |
| • | Detachable Power Cord w/ Reverse Polarity Indicator          | Х   | Climate Guard Protection Package   | \$600               |
| • | Linoleum Slideout Flooring                                   | Х   | iN Command Pro Series W/ Global Connect  | \$743               |
| • | Dimmable Lights in Main Slideout                             |     | Electric 4 Point Auto Leveling System (N/A 22RBS, 22MLS)   | \$2,693             |
| • | Blackout Rollershades Throughout                             | Х   | Electric Rear Stabilizer Jacks (Mandatory 22RBS, 22MLS)  | \$593               |
| • | 4K Ultra High Def TV   |     | Solar Flex Protect (Un-check when SF Explore or SF Outlast selected)   | \$570               |
| • | Furrion Bluetooth CD/DVD Player w/ Dual Zone Speakers        | Х   | Anti Lock Breaking System***   | \$0                 |
| • | Wineguard 360 Plus w/ WIFI Prep                              |     | Cougar Half-Ton Options  |                     |
| • | Electric Fireplace (N/A 22RBS,22MLS,25MLE)                   | -   |  | 4                   |
| • | Furrion 21" Oven w/ 3 Burner Cooktop                         |     | Second Power Awning (Mandatory 33RLI and 34TSB) (N/A All other Models)   | \$563               |
| • | Double Bowl Stainless Steel Kitchen Sink w/ Sink Covers      |     | Dual Pane Frameless Windows  | \$1,875             |
| • | High Rise Kitchen Faucet w/ Pullout Sprayer                  |     | 13.5 BTU A/C Bedroom/ Ducted (N/A 22RBS, 22MLS)  | \$1,125             |
| • | Residential Cabinetry w/Shaker Style Hardwood Doors          |     | 50 Amp Service/Wire Brace for 2nd AC (Mandatory) (N/A 22RBS, 22MLS)  | \$473               |
| • | Soft Close Hidden Hinge Cabinet Doors                        | Х   | Refrigerator - 12V - 10 cf (MANDATORY)   | \$0<br>\$535        |
| • | Memory Foam Mattress w/ Washable Cover                       | -   | Fireplace (Mandatory) (N/A 22RBS, 22MLS, 25MLE, 27BHS)   | \$525<br>\$420      |
| • | Under Bed Storage w/ Strut Assist                            | .,  | Free Standing Dinette and Chairs (N/A 22RBS, 25RDS, 27BHS, 30BHS)  Theodor's Soat IDO Tric Fold (N/A 23RBS, 23RIJ) (Standard 23NJS, **NO CHARCE**) | \$420<br>\$375      |
| • | CPAP Ready Nightstands                                       | Х   | Theater Seat IPO Tri-Fold (N/A 22RBS, 33RLI)(Standard 22MLS **NO CHARGE**) Theater Seats IPO Dinette (22RBS Only)                                  | \$375<br>\$975      |
|   | 12volt USB Outlets Throughout Washer/Dryer Prep (33RLI Only) | -   | Slide Awning Package- Single Slide (22RBS,22MLS,25MLE,25RDS,26RBS,27BHS,30BHS)   | \$600               |
| Ī | Washer/Dryer Frep (33NLI Olly)                               |     | Slide Awning Package- Double Slides (30RKD Only)   | \$900               |
|   | Towing With Confidence Package                               |     | Slide Awning Package- Triple Slides (33RLI, 34TSB)   | \$1,200             |
|   | Goodyear Endurance Tires                                     |     | Solar Flex Discover (440 Solar Pkg)  | \$2,400             |
|   | Tire Linc TPMS Prep  |     | Solar Flex Outlast (660 Solar Pkg)   | \$12,000            |
|   | Dexter Axles w/ Self Adjusting Brakes                        |     | 2-100AH DFE Heated Lithium Batteries(NA w/Solar Flex Outlast)  | \$2,700             |
|   | Full Size Spare Tire   |     | , ,,   | . ,                 |
|   | Rear Camera Prep   |     |  |                     |
| • | Reverse Tail Lights  |     | Codes & Seals  |                     |
| • | 2" Accessory Hitch   | Х   | RVIA Seal (Mandatory)  | \$158               |
|   |  |     | CSA Construction and Seal  | \$398               |
|   | Cougar Innovation Package                                    |     | Canadian Brokerage Fee   | \$60                |
| • | Blade Pure Air Flow System w/ MERV 9 Residential Filter      |     | State Seal <b>(NE- \$45, OR- \$28, WA- \$135)</b>  |                     |
| • | Giggy Box-Industry's First Organized 12 volt Wiring Dist     |     |  |                     |
| • | Color Coded & Numbered Wiring                                |     | Discounts  |                     |
| • | Key TV   | Х   | Volume Dealer Discount   | -\$6,000            |
| • | Tru-Fit Slide Construction                                   | Х   | Promotional Battery Discount   | \$0                 |
| • | Painted Front Cap w/ Automotive Clear Coat                   |     |  |                     |
| • | Hyper-Deck Water Resistant Flooring                          |     | Base Price   | \$49,478            |
| • | Automotive Windshield - (Select Floor Plans)                 |     | Option Total   | \$14,685            |
|   |  |     | Total Discounts  | (\$6,000)           |
| I | Climate Guard Protection Package                             |     | Freight Charge   | 1144                |
| • | 15K BTU Coleman Mach Quiet Series A/C                        |     | Total Invoice Amount   | \$59,307            |

## **Climate Guard Protection Package**

- 15K BTU Coleman Mach Quiet Series A/C
- 30K BTU Furnance
- Tinted Windows w/ Safety Glass
- Astrofoil Insulated Underbelly & Slide Floors
- 12Volt-Heat Pads on Holding Tanks
- Forced-Air Heated & Enclosed Underbelly Reflective Foil Insulated Front Cap

- **Dual Attic Vents**
- Pex Plumbing Lines