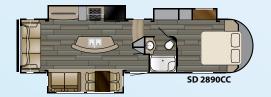
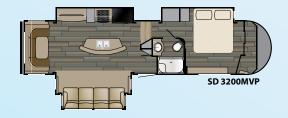


# Lightweight - Luxury

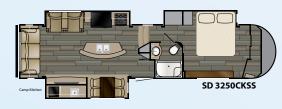








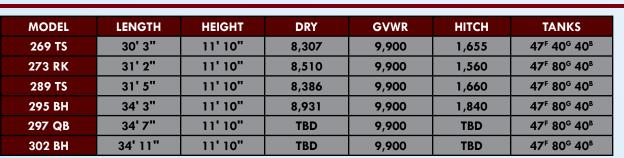




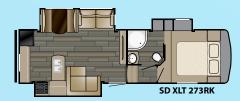


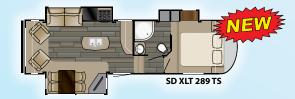






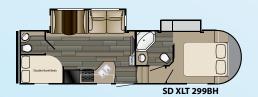












Note: Length defined as tow point (Ball coupler for travel trailers / King pin for 5th wheel trailers) to rear bumper. It does not include the rear ladder. Add 9" w/ Extended Pin Box













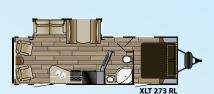


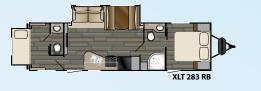






XLT 278 BH









# **Standards & Options**

	<b>S</b> 7	<b>S</b> 5	тт
Universal Docking Center	~	~	~
E-2 Lube Hubs	$\checkmark$	$\checkmark$	$\checkmark$
Dexter Axles	$\checkmark$	$\checkmark$	$\checkmark$
Mor/Ryde Suspension	$\checkmark$	N/A	N/A
Aluminum Wheels	$\checkmark$	$\checkmark$	$\checkmark$
Painted Fiberglass Front Cap	$\checkmark$	$\checkmark$	$\checkmark$
Slam Latch Baggage Doors	$\checkmark$	$\checkmark$	$\checkmark$
30" Main Entry Door w/Friction Hinge	$\checkmark$	$\checkmark$	$\checkmark$
Triple Entry Step	Alum.	Alum.	Steel
Large Assist Entry Handle	$\checkmark$	$\checkmark$	N/A
Outside Shoulder	$\checkmark$	$\checkmark$	$\checkmark$
Solar Prep	$\checkmark$	$\checkmark$	N/A
15k A/C	$\checkmark$	Opt.	Opt.
50 AMP Service	$\checkmark$	$\checkmark$	Opt.
Stainless Steel Refrigerator	8 cu ft	8 cu ft	6 cu ft
Stainless Steel Appliances	$\checkmark$	$\checkmark$	$\checkmark$
Residential Refrigerator	Opt.	N/A	N/A
Pull Out Kitchen Faucet	$\checkmark$	$\checkmark$	$\checkmark$
30" OTR Microwave	$\checkmark$	N/A	N/A
LED Interior Lighting	$\checkmark$	$\checkmark$	$\checkmark$
Flush Mount Range w/Glass Top	$\checkmark$	$\checkmark$	$\checkmark$
Tri-Fold Sofa Bed	$\checkmark$	$\checkmark$	N/A
Flush Floor Slides	$\checkmark$	$\checkmark$	$\checkmark$
Spring Loaded Hidden Hinge Cabinets	$\checkmark$	$\checkmark$	$\checkmark$
Electric Leveling Option (Most Models)	$\checkmark$	$\checkmark$	N/A
Black Tank Flush	$\checkmark$	$\checkmark$	$\checkmark$



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### Community. Convenience. Close-to-home.

Where you purchase your recreational vehicle is ultimately your decision but Heartland urges you to consider buying at your local dealer. Dealers are part of your community, providing jobs and contributing to your local economy. These dealers are under obligation to provide warranty service for products they sell, but are not legally required to service products purchased from other dealers. At some point, you may need to return to the dealer you buy from - why not stay close to home? After all, home is where your Heartland is!

### **BENEFITS OF PURCHASING YOUR RV LOCALLY:**

- You enjoy valuable relationship building with Dealer Representatives, close to your home, who will explain the features and benefits of the product.
- You receive a full product orientation prior to delivery, which includes hands-on directions for many of the coach's systems and functions. You are also introduced to the Dealership's Service/Parts/Warranty personnel who are at the ready to help you with any issues you may encounter, now and in the future.
- You enjoy customer PRIORITY. Dealerships generally service their purchasing customers first others may experience long delays and miss opportunities to use their RV. What is it worth for you to have a dealership's full attention and motivation to satisfy you when you need service in a timely manner?
- Valuable TAX dollars and jobs stay in YOUR community which pays for your roads, schools, police and fire departments.

#### DON'T UNDERESTIMATE CUSTOMER SERVICE AND PERSONAL CARE!

For Canadian Residents: If you purchase an RV out-of-country, there are additional fees, taxes and inspections that must be met before bringing your product home. Your local Canadian dealers are experts in these provisions.

#### Visit HEARTLAND on:





Your Authorized Heartland Dealer:

#### HEARTLAND PROUDLY PARTNERS WITH THE HIGHEST QUALITY VENDORS in manufacturing our recreational vehicles:





## HEARTLAND CUSTOMER SERVICE WE'VE GOT YOUR BACK!

Over 40 men and women located in a dedicated facility servicing our customers every day. With a dealer network of over 400 locations across the U.S. and Canada, you're never far from an authorized Heartland dealer.



Product information is as accurate as possible as of the date of publication of this brochure. Due to Heartlands commitment to continuous product improvement - floorplans, materials, components, features, measurements, specifications, options, etc. are subject to change at any time without notice or obligation. In certain conditions some additional equipment may be needed. Photos may show optional equipment or props used for photography purposes only.

Heartland has listed the approximate base weight of the trailer without the option equipment included. Option equipment will impact the weight of the trailer. Please locate the weight sticker attached to the trailer you are considering for the most accurate trailer weight.

Tow Vehicle Caution: Owners of Heartland recreational vehicles are solely responsible for the selection and proper use of tow vehicles. All customers should consult with a motor vehicle manufacturer or their dealer concerning the purchase and use of suitable tow vehicles for Heartland products. Heartland disclaims any liability or damages suffered as a result of the selection, operation, use or misuse of a tow vehicle. Heartland's limited warranty does not cover damage to the recreational vehicle or the tow vehicle as a result of the selection of the tow vehicle.